LEM

RJ REYNOLDS

TOBACCO COMPANY

J. CAMPBELL / ROU 1610
PROMOTIONAL COORDINATOR

8899 MAIN STREET
WILLIAMSVILLE, NY 14221
(716) 634-4179
FAX (716) 634-3145

November 25, 1997

RJR Account #«SIS»
«NAME»
«ACCOUNT»

JANUARY CTS: DORAL $7.50 OFF 15-PACK PURCHASE / PROMOTION #800007

Dear «GREETING»:

DORAL .50¢ off/pack tear-tape product (6M) has been ordered, along with 15-Pack Carton Kits, Item #535805, and P.O.S. Kits, Item #535811 to pack and ship this promotion to participating retail accounts on the attached Customer List. Refer to the Customer List for specific distribution of product, displays and P.O.S. Kits.

«PO»

DORAL.50¢ Tear Tape BRAND STYLE	UPC Code	#/ (6M) Cases
Light	12300-24864	«STYLE1»
Lt 100	12300-24865	«STYLE2»
Men Lt 100	12300-24868	«STYLE1»
FF	12300-24869	«STYLE1»
FF 100	12300-24866	«STYLE2»
Ult Lt 100	12300-24870	«STYLE1»

Displays (Item #535805)

SKU CUBE: **0.9982**

SKU WT (w/o Product): **2.4900 lbs**

Retail Sales Offer per Sku: **10 units**

Billing per Sku: **10 Savings Cartons**

Product / Display Arrival: **January 6, 1998**

Ship Date to Retail: **Week of: January 19, 1998**

EFT $ Amount: **$«EFT»**

51852 8172

Source: https://www.industrydocuments.ucsf.edu/docs/tpmn0000

$7.50 15-Pack
«ACCOUNT»

Promotion Description:
Doral cartons will be marked on outside with "Special Offer" stickers on end panels. All packs will have ".50¢ Off" tear tape. Each Doral case contains 20 15-pack offers. Place one specially marked carton into the promotional 15-pack carton and place an additional five packs specially marked .50¢ off tear tape packs into the 15 pack carton to complete the offer. Close and tape the display case.

Display Load: Ten 15-Pack Cartons Per Display; ensure brand mix.
Brand Styles: Doral Lt / Lt 100 / Lt Men 100 / FF / FF 100 / Ult Lt 100

SHIP ONE P.O.S. KIT (ITEM #535811) TO EACH RETAILER LISTED.
SHIP NUMBER OF DISPLAYS AS INDICATED ON THE ATTACHED CUSTOMER LIST
See attached 'Wholesaler Packing Instructions'

A list of accounts authorized to receive product distribution is attached. RJR will reimburse you $28.00 per **live 12M** case for all product packed and shipped to retail on a timely basis. This equates to **$«PYMT» («CASES» (12M) case(s) @ $9.00)**. Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610
/jc
cc: «CC»
L. E. MacWilliams

Enclosure: Customer List
Wholesalers Packing Instructions

Note to RJR Manager:
Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

D-750OFF.DOC

51852 8173

Source: https://www.industrydocuments.ucsf.edu/docs/tpmn0000

PP800007.XLS(11/25/97)

PACKING PAYMENT VOUCHER REQUEST FORM

JANUARY: DORAL $7.50 OFF 15-PACKS / PROMOTION #800007

BRAND STYLES (6M): DORAL LIGHT / LIGHT 100 / LIGHT MEN 100 / FF / FF 100 / ULT LT 100

RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)

2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	TOTAL #/DISPLAYS SHIPPED TO DIRECT ACCOUNT	#/DISPLAYS SHIPPED TO RETAIL (SHOWN ON TEMPLATE)	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT ($9 Per 12M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 1/19/98
J. McLEAN								
1622	442680	MOUNTAIN CANDY	96	96	24	$216.00	____MGR/ _X__ACCT	SHIPPED: (Y / N) _____

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/tpmn0000

PP800007.XLS(11/25/97)

PACKING PAYMENT VOUCHER REQUEST FORM

JANUARY: DORAL $7.50 OFF 15-PACKS / PROMOTION #800007

BRAND STYLES (6M): DORAL LIGHT / LIGHT 100 / LIGHT MEN 100 / FF / FF 100 / ULT LT 100

RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)

2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	TOTAL #/DISPLAYS SHIPPED TO DIRECT ACCOUNT	#/DISPLAYS SHIPPED TO RETAIL (SHOWN ON TEMPLATE)	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT ($9 Per 12M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 1/19/98
R. TANCHYK								
1638	091800	CAPITAL CANDY	64	64	16	$144.00	____MGR/ __X__ACCT	SHIPPED: (Y / N) _____
1623	315288	DOWLINGS INC.	16	16	4	$36.00	____MGR/ __X__ACCT	SHIPPED: (Y / N) _____
1638	281200	HIBBERT & MCGEE INC	48	48	12	$108.00	____MGR/ __X__ACCT	SHIPPED: (Y / N) _____
1638	204600	SAM FRANK	64	64	16	$144.00	____MGR/ __X__ACCT	SHIPPED: (Y / N) _____
1623	611800	STD ROSENBAUM	96	96	24	$216.00	____MGR/ __X__ACCT	SHIPPED: (Y / N) _____

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/tpmn0000

PP800007.XLS(11/25/97)

PACKING PAYMENT VOUCHER REQUEST FORM

51852 8176

JANUARY: DORAL $7.50 OFF 15-PACKS / PROMOTION #800007

BRAND STYLES (6M): DORAL LIGHT / LIGHT 100 / LIGHT MEN 100 / FF / FF 100 / ULT LT 100

RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)

2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED

OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	TOTAL #/DISPLAYS SHIPPED TO DIRECT ACCOUNT	#/DISPLAYS SHIPPED TO RETAIL (SHOWN ON TEMPLATE)	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT ($9 Per 12M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 1/19/98
S. MacLEOD								
1623	160600	DONAHUE TOBACCO (Handled by S/R 162302)	112	112	28	$252.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)
1623	194040	FINKLE (Handled by S/R 162303)	96	96	24	$216.00	_X___MGR/ ___ACCT	SHIPPED: (Y / N)
1623	509977	H. FOURTINS (Includes H.F. #203290) (S/REP 162309)	16	16	4	$36.00	_X___MGR/ ___ACCT	SHIPPED: (Y / N)
1623	356150	LAVIN (Handled by S/R 162301)	32	32	8	$72.00	_X___MGR/ ___ACCT	SHIPPED: (Y / N)
1623	647510	TRADING PORT (Handled by S/R 162305)	16	16	4	$36.00	_X___MGR/ ___ACCT	SHIPPED: (Y / N)

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/tpmn0000

PP800007.XLS(11/25/97)

PACKING PAYMENT VOUCHER REQUEST FORM

JANUARY: DORAL $7.50 OFF 15-PACKS / PROMOTION #800007

BRAND STYLES (6M): DORAL LIGHT / LIGHT 100 / LIGHT MEN 100 / FF / FF 100 / ULT LT 100

RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED) 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	TOTAL #/DISPLAYS SHIPPED TO DIRECT ACCOUNT	#/DISPLAYS SHIPPED TO RETAIL (SHOWN ON TEMPLATE)	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT ($9 Per 12M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 1/19/98
H. BATTLE								
1638	023880	ASSOCIATED GROCERS	16	16	4	$36.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)
1638	396640	MANCHESTER TOBACCO	16	16	4	$36.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)
1638	462720	N.H. TOBACCO	48	48	12	$108.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)
1638	648240	TBI CORPORATION	48	48	12	$108.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/tpmn0000

PP800007.XLS(11/25/97)

51852 8178

PACKING PAYMENT VOUCHER REQUEST FORM

JANUARY: DORAL $7.50 OFF 15-PACKS / PROMOTION #800007

BRAND STYLES (6M): DORAL LIGHT / LIGHT 100 / LIGHT MEN 100 / FF / FF 100 / ULT LT 100

RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)

2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED

OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	TOTAL #/DISPLAYS SHIPPED TO DIRECT ACCOUNT	#/DISPLAYS SHIPPED TO RETAIL (SHOWN ON TEMPLATE)	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT ($9 Per 12M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 1/19/98
S. SCHWALM								
1622	278580	HERKIMER WHOLE. CO.	16	16	4	$36.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N) _____

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https://www.industrydocuments.ucsf.edu/docs/tpmn0000

TO ALL REGION PERSONNEL

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES LISTED FROM THE DIRECT ACCOUNT

PROMOTION #800007: DORAL $7.50 OFF 15-PACKS

DIRECT ACCOUNT CUSTOMER LIST

RETAIL DISTRIBUTION DATE: 1/19/98

SHIP ONE P.O.S. KIT (ITEM #535811) TO EACH RETAIL ACCOUNT LISTED
ONE DISPLAY (ITEM #535805) = TEN 15-PACK CARTONS
NINE 15PK CARTON EACH DORAL LT, LT MEN 100, FF, ULT LT 100 AND
THREE 15PK CARTONS EACH LT 100 FF 100

CARTONS PER STYLE
DORAL

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# DISPLAYS (#535805)	LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP SIS#	VAP DIRECT ACCT NAME	DIR ACCT SUPPLIER #
[illegible]	[illegible]	[illegible]	[illegible]	25 N MAIN ST	GROVERSVILLE	NY	10	30	30	30	30	30	30	94040	FINKLE DIST INC	
[illegible]	[illegible]	[illegible]	[illegible]	50 MAIN ST	WARRENSBURG	NY	6	15	30	15	15	30	15	94040	FINKLE DIST INC	
[illegible]	[illegible]	[illegible]	[illegible]	57 MAIN ST	WARRENSBURG	NY	6	15	30	15	15	30	15	60300	DONAHUE TOBACCO	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	GLENS FALLS	NY	6	15	30	15	15	30	15	60300	DONAHUE TOBACCO	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	QUEENSBURY	NY	8	15	30	15	15	30	15	60300	DONAHUE TOBACCO	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	WARRENSBURG	NY	16	30	30	30	30	30	30	94040	FINKLE DIST	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	SOUTH GLENS FALLS	NY	10	30	30	30	30	30	30	94040	FINKLE DIST INC	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	2	[illegible]	[illegible]	[illegible]	15	30	15	[illegible]	SAUERAN INC	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	PAYNE	NY	2	[illegible]	[illegible]	[illegible]	15	30	15	20450	SAUERAN INC	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	8	15	30	15	15	30	15	20450	SAUERAN INC	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	WELLS	[illegible]	2	15	30	15	15	30	15	20450	SAUERAN INC	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	HUDSON	NY	8	15	30	15	15	30	15	94040	STANDARD SPECIALTY	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	SARATOGA SPR	NY	10	15	30	15	15	30	15	60300	DONAHUE TOBACCO	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	WILTON	[illegible]	2	15	30	15	15	30	15	60300	DONAHUE TOBACCO	

51852 8179

Source: https://www.industrydocuments.ucsf.edu/docs/tpmn0000

TO ALL REGION PERSONNEL:

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES LISTED FROM THE DIRECT ACCOUNT

PROMOTION #800007: DORAL $7.50 OFF 15-PACKS

DIRECT ACCOUNT CUSTOMER LIST

RETAIL DISTRIBUTION DATE: 1/19/98

SHIP ONE P.O.S. KIT (ITEM #535811) TO EACH RETAIL ACCOUNT LISTED

ONE DISPLAY (ITEM #535805) = TEN 15-PACK CARTONS:

ONE 15-PK CARTON EACH (DORAL LT/LT MEN 100/FF/ULT LT 100); AND THREE 15-PK CARTONS EACH (LT 100/FF 100)

S'REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# DISPLAYS (#535805)	#/CARTONS PER STYLE DORAL LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP SIS#	VAP DIRECT ACCT NAME	DIR ACCT SUPPLIER #
[illegible]	[illegible]	[illegible]	WASHIN DRY LAUNDRY	92 MAIN ST	CORINTH	NY	8	15	30	15	15	30	15	160600	DONAHUE TOBACCO CO	[illegible]
[illegible]	[illegible]	[illegible]	[illegible] COHOES DISCOUNT	124 REMSEN ST	COHOES	NY	16	30	60	30	30	60	30	274880	HERKIMER WHOLE CO	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	BALLSTON SPA	NY	8	15	30	15	15	30	15	[illegible]	STANDARD ROSENBAUM	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	MECHANICVILLE	NY	8	15	30	15	15	30	15	[illegible]	STANDARD ROSENBAUM	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	CLIFTON PARK	NY	8	15	30	15	15	30	15	[illegible]	STANDARD ROSENBAUM	
[illegible]	[illegible]	[illegible]	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	8	15	30	15	15	30	15	[illegible]	FINKLE DIST INC	
[illegible]	[illegible]	[illegible]	SMOKERS PARADISE	[illegible]	SCOTIA	NY	16	30	60	30	30	60	30	442680	MOUNTAIN CANDY	
[illegible]	[illegible]	[illegible]	SMOKERS PARADISE II	[illegible]	LATHAM	NY	16	30	60	30	30	60	30	442680	MOUNTAIN CANDY	[illegible]
[illegible]	[illegible]	[illegible]	SMOKERS PARADISE	[illegible]	ALBANY	NY	16	30	60	30	30	60	30	442680	MOUNTAIN CANDY	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	ST ALBANS	[illegible]	8	15	30	15	15	30	15	[illegible]	DOWLINGS INC	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	ALBURG	[illegible]	8	15	30	15	15	30	15	315288	DOWLINGS INC	
[illegible]	[illegible]	[illegible]	RICHARDS GROCERY	[illegible]	PLATTSBURGH	NY	16	30	60	30	30	60	30	356150	LAVIN CANDY COMPANY	
[illegible]	[illegible]	[illegible]	EXPRESS [illegible]	[illegible]	PLATTSBURGH	NY	8	15	30	15	15	30	15	356150	LAVIN CANDY COMPANY	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	PLATTSBURGH	[illegible]	8	15	30	15	15	30	15	356150	LAVIN CANDY COMPANY	

51852 8180

TO ALL REGION PERSONNEL:

BUY BACKS AND DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES LISTED FROM THE DIRECT ACCOUNT.

PROMOTION #800007: DORAL $7.50 OFF 15-PACKS

DIRECT ACCOUNT CUSTOMER LIST

RETAIL DISTRIBUTION DATE: 1/10/98

SHIP ONE P.O.S. KIT (ITEM #535804) TO EACH RETAIL ACCOUNT LISTED

ONE DISPLAY (ITEM #535805) = TEN 15-PACK CARTONS.

ONE 15-PK CARTON EACH (DORAL LT/MEN 100/FF/ULT LT 100) AND

THREE 15-PK CARTONS EACH (LT 100/FF 100)

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# DISPLAYS (#535805)	CARTONS PER STYLE D O R A L LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP SIS#	VAP DIRECT ACCT NAME	DIR ACCT SUPPLIER #
02206	02222	10224	BEERS SERVICE STA	1000 [illegible] Rd	SCHENECTADY	NY	10	30	60	30	30	60	30	13240.0	FINGER DIST INC	
02206	02222	76736	FIVE CORNERS ATLANTIC	876 MARIAVILLE RD	SCHENECTADY	NY	3	15	30	15	15	30	15	13240.0	FINGER DIST INC	
02213	02222	76[illegible]	[illegible] PLACE	2080 WESTERN AVE	GUILDERLAND	NY	3	15	30	15	15	30	15	6[illegible]1	STANDARD ROSENBAUM	76[illegible]
02[illegible]	02[illegible]	10[illegible]	[illegible]	[illegible]	POWNAL	VT	3	15	30	15	15	30	15	20[illegible]	SALEM ANNEX	
02[illegible]	02[illegible]	0[illegible]	[illegible] BENNINGTON VARIETY	BANK STREET [illegible]	[illegible]BENNINGTON	VT	3	15	30	15	15	30	15	20[illegible]	SALEM ANNEX	
02[illegible]	02[illegible]	02[illegible]	[illegible] SAVENOR'S SHOP [illegible]	301 MAIN ST	BENNINGTON	VT	3	15	30	15	15	30	15	20[illegible]	SALEM ANNEX	
02[illegible]	02[illegible]	02[illegible]	[illegible]	[illegible] STREET	BENNINGTON	VT	3	15	30	15	15	30	15	20[illegible]	SALEM ANNEX	
02[illegible]	02[illegible]	76[illegible]	[illegible] [illegible] AND SE	[illegible] AVE	TROY	NY	3	15	30	15	15	30	15	13240.0	FINGER DIST INC	76[illegible]
02[illegible]	02[illegible]	76[illegible]	SMOKERS PARADISE V	[illegible]	TROY	NY	3	30	30	30	30	30	30	13[illegible]	MOUNTAIN CANDY	
02[illegible]	02[illegible]	76[illegible]	SMOKERS PARADISE #1	[illegible]	TROY	NY	3	30	30	30	30	30	30	13[illegible]	MOUNTAIN CANDY	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	RENSSELAER	NY	[illegible]	15	30	15	15	30	15	6[illegible]	STANDARD ROSENBAUM	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	WANAKENA	NY	[illegible]	15	30	15	15	30	15	6[illegible]	STANDARD ROSENBAUM	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	RENSSELAER	NY	3	15	30	15	15	30	15	6[illegible]	STANDARD ROSENBAUM	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	GREENWICH	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	30	[illegible]	[illegible]	STANDARD ROSENBAUM	

51852 8181

Source: https://www.industrydocuments.ucsf.edu/docs/tpmn0000

TO ALL REGION PERSONNEL:

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES LISTED FROM THE DIRECT ACCOUNT.

PROMOTION #800007: DORAL $7.50 OFF 15-PACKS

DIRECT ACCOUNT CUSTOMER LIST

RETAIL DISTRIBUTION DATE: 1/19/98

SHIP ONE P.O.S. KIT (ITEM #535811) TO EACH RETAIL ACCOUNT LISTED

ONE DISPLAY (ITEM #535805) = TEN 15-PACK CARTONS:

ONE 15-PK CARTON EACH: DORAL LT/LT MEN 100/FF/ULT LT 100); AND

THREE 15-PK CARTONS EACH: ULT 100/FF 100

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# DISPLAYS (#535805)	#/CARTONS PER STYLE - DORAL: LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP SIS#	VAP DIRECT ACCT NAME	DIR ACCT SUPPLIER #
[illegible]																
[illegible]																
[illegible]																
[illegible]																
[illegible]																
[illegible]																
[illegible]																
[illegible]																
[illegible]																
[illegible]																
[illegible]																
[illegible]																
[illegible]																
[illegible]																
[illegible]																

51852 8182

TO ALL REGION PERSONNEL

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES LISTED FROM THE DIRECT ACCOUNT

PROMOTION #800007: DORAL $7.50 OFF 15-PACKS

DIRECT ACCOUNT CUSTOMER LIST

RETAIL DISTRIBUTION DATE: 1/19/98

SHIP ONE P.O.S. KIT (ITEM #535811) TO EACH RETAIL ACCOUNT LISTED

ONE DISPLAY (ITEM #535805) = TEN 15-PACK CARTONS:

ONE 15-PK CARTON EACH (DORAL LT/LT MEN 100/FF/ULT LT 100) AND

THREE 15-PK CARTONS EACH (LT 100/FF 100)

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# DISPLAYS (#535805)	CARTONS PER STYLE DORAL LT	LT 100	LT MN 100	FF	FF 100	ULT LT 100	VAP SIS#	VAP DIRECT ACCT NAME	DIR ACCT SUPPLIER #
163807	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRISES	LACONIA	NH	16	30	60	30	30	60	30	91800	CAPITAL CANDY CO INC	14290
163807	163826	743970	CASE N KEG	[illegible]	MEREDITH	NH	16	30	60	30	30	60	30	91800	CAPITAL CANDY CO INC	
[illegible]	163826	[illegible]	CORNER MARKET	2012 WALKER STREET	CONCORD	NH	16	30	60	30	30	60	30	398840	MANCHESTER TOBACCO	429155
[illegible]	163827	679787	PAUL'S REDEMPTION CTR	[illegible]	DERBY	VT	16	30	60	30	30	60	30	281200	HIBBERT & MCGEE INC	132
[illegible]	163828	[illegible]	[illegible]	[illegible]	BARRE	VT	8	15	30	15	15	30	15	281200	HIBBERT & MCGEE INC	
[illegible]	163828	[illegible]	[illegible]	[illegible]	SOUTH BARRE	VT	8	15	30	15	15	30	15	281200	HIBBERT & MCGEE INC	
[illegible]	163828	[illegible]	[illegible] PHARMACY	[illegible]	WINOOSKI	VT	8	15	30	15	15	30	15	281200	HIBBERT & MCGEE INC	
[illegible]	163828	[illegible]	[illegible] GENERAL	[illegible]	WEST ADDISON	VT	8	15	30	15	15	30	15	281200	HIBBERT & MCGEE INC	[illegible]

51852 8183

Source: https://www.industrydocuments.ucsf.edu/docs/tpmn0000